



September 30, 2011

To: Executive Board

Subject: **Contract Award – On-Board Bus Security Surveillance Equipment Improvements**

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### **Recommendation**

Authorize the Executive Director to execute a contract with TransIT Solutions for the provision of on-board and fixed end security surveillance equipment upgrades and all necessary materials and labor to install/retrofit and validate the equipment in the amount of \$1,152,524.71.

### **Background**

Foothill Transit submitted a grant application to (1) the U.S. Department of Homeland Security (DHS) for Transit Security Grant Program (TSGP), and (2) the State of California Proposition 1B Transit Security Grant Program (Cal Prop1B) funding to to upgrade the existing on-board bus digital surveillance system to enhance its current capacity for rapid visual verification of system status, digital recording storage, quality of recordings, to download image recordings remotely, and to allow offsite “live” viewing of activities on and near the buses.

On March 25, 2011, the Executive Board authorized the Executive Director to issue a Request for Proposals(RFP) 11-042 for the refurbishment and upgrade of the on-board bus digital surveillance systems.RFP No. 11-042 was issued on May 24<sup>th</sup>, 2011. The RFP was advertised in local newspapers, posted on Foothill Transit’s website, and sent directly to fourfirms.

Proposals were received on June 16, 2011 from 5 firms. An evaluation committee conducted a thorough written evaluation of the proposals using the evaluation criteria set out in the RFP. Oral interviews were then held with the top three rated proposers on July 12<sup>th</sup>, 2011. Following the interviews, each firm was again evaluated by the evaluation team using the same criteria. TransIT Solutions, LLC was selected as the highest rated proposer.

TransIT Solutions, LLC (TSI) is a Maryland based Limited Liability Corporation with administrative offices located in Arnold, Maryland. TSI is a leading supplier of public transportation mobile digital video surveillance solutions using the Verint Mobile Digital Video Recorder (VerintmDVR). TSI is qualified to provide the hardware, software, Infrastructure, resources, services, and technologies that Foothill Transit needs to meet the objectives of this project. Locally, TSI has provided services to our agency in the past and also OmniTrans in San Bernardino. Nationally, TSI has provided similar



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services at METRO in Minneapolis, Minnesota, VIA in San Antonio, Texas, CATS in Charlotte, North Carolina, HART in Tampa Bay, Florida, and the Mass Transit Authority in Flint, Michigan. Internationally, TSI has provided similar services at TransLink in Vancouver, BC, Canada and Brampton Transit in Ontario, Canada.

**Budget Impact**

Funding for this project is provided by the U.S. DHS TSGP and State of California Proposition 1B Transit Security Grants and included in Foothill Transit's approved FY 2012 Business Plan.

Sincerely,

Jaime E. Becerra  
Director of Safety & Security

Doran J. Barnes  
Executive Director